

July 15, 2015

Product Discontinuation and Product Change Notification

Subject: GVA Lighting announces discontinuation of PS/PDB-INF-2000 and changes for PDB-3000-INF and PDB-6000-INF

Dear Valued Customer,

GVA Lighting is committed to providing its valued customers with cost effective products that meet our high quality and on-time delivery requirements. To ensure that commitment, we must periodically re-evaluate our product lines and review our product availability with customers to ensure that the above goals can be met. In light of these reviews, GVA Lighting has determined that the products mentioned below are being discontinued. The details of the changes and the supporting documents are attached below.

Affected Product: PS-INF-2000
PDB-INF-2000
PDB-INF-3000
PDB-INF-6000 (see attached for all effected part numbers).

1. Discontinuation of PS-INF-2000 and PDB-INF-2000

Due to unexpected discontinuation of a unique key electronic component by its manufacturer, GVA Lighting announces that Power Supply PS-INF-2000 and Power-Data Box PDB-INF-2000 are discontinued effective immediately. No new orders and no shipments are allowed as no inventory exists. The details of the changes and supporting documents are attached below.

Replacement Options: PS-INF-2000 and PDB-INF-2000 can be replaced by new and more powerful PS-INF-3000 or PS-INF-6000 for non-dimmable applications or with conjunction of PDC-INF-IP40 (Indoor) or PDC-INF-IP66 (Outdoor) for dimmable applications. At this moment only *Outdoor* rated PS-INF-3000 and PS-INF-6000 are offered as suggested replacement options. Indoor version of these power supplies are scheduled to be reviewed in Q4-2015. Because we do not expect significant cost savings to the indoor version, the decision on development will be made upon review of technical feasibility and cost analysis in Q4-2015. Also, GVA Lighting's Engineering is reviewing the option of developing lower wattage (1500W and less) power supplies for INFINITY® application. We will keep you updated on their development.

2. Discontinuation of PDB-INF-3000 and PDB-INF-6000 and Replacement Options

In order to offer more flexible installation solutions and faster delivery, GVA Lighting's Engineering has made a decision to not continue development of *Power-Data Boxes* for 3000W and 6000W. Instead of

power and data combined in one enclosure, we will offer the *PS (Power Supply)* 3000W and 6000W with conjunction of separate corresponding *PDC (Power-Data Converter)*. Having power and data in separate enclosures will allow to sale of PS and PDCs from stock instead of Built-To-Order. The details of the changes and supporting documents are attached below.

Expected Availability: PS-INF-3000 – September 2015;
PS-INF-6000 – October 2015;
PDC-INF-IP40 – September 2015;
PDC-INF-IP66 – September 2015.

Effective immediately GVA Lighting will only accept orders for the suggested replacements.

For additional information and assistance concerning any discontinued product, please contact your Account Manager.

We appreciate and value our business relationship and look forward to your continued interest in our products. While we regret any inconvenience this announcement may cause and we are eager to supply your future product requirements with our world-class quality product lines.

Sincerely,

Vladimir Grigorik
President

Discontinued Model Item Number	Discontinued Model Description	Suggested Replacement Item Number	Suggested Replacement Description	Suggested Additional Equipment Item Number	Suggested Additional Equipment Description	Suggested Additional Equipment Item Number	Suggested Additional Equipment Description
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PS-INF-2000 => PS-INF-3000-IP66

G20143	POWER SUPPLY, PS-INF-2000, 120~240VAC, IP40	G20220	POWER SUPPLY, PS-INF-3000, 120~240VAC, IP66	N/R	NOT REQUIRED	N/R	NOT REQUIRED
G20144	POWER-SUPPLY, PS-INF-2000, 208VAC, IP40	G20221	POWER-SUPPLY, PS-INF-3000, 208VAC, IP66				

PDB-INF-2000 => PS-INF-3000 + PDC-INF

				INDOOR POWER-DATA CONVERTER		OUTDOOR POWER-DATA CONVERTER	
G20145	POWER-DATA BOX, PDB-INF-2000, 1DMX, 120~240VAC, IP40	G20220	POWER SUPPLY, PS-INF-3000, 120~240VAC, IP66	G20229	PDC-INF, 1DMX, INF+ZH, IP40	G20222	PDC-INF, 1DMX, INF+ZH, IP66
G20152	POWER-DATA BOX, PDB-INF-2000, 2DMX, 120~240VAC, IP40			G20231	PDC-INF, 2DMX, INF+ZH, IP40	G20228	PDC-INF, 2DMX, INF+ZH, IP66
G20160	POWER-DATA BOX, PDB-INF-2000, DALI/0~10V, 120~240VAC, IP40			G20230	PDC-INF, DALI/0~10V, INF+ZH, IP40	G20223	PDC-INF, DALI/0~10V, INF+ZH, IP66
G20146	POWER-DATA BOX, PDB-INF-2000, 1DMX, 208VAC, IP40	G20221	POWER-SUPPLY, PS-INF-3000, 208VAC, IP66	G20229	PDC-INF, 1DMX, INF+ZH, IP40	G20222	PDC-INF, 1DMX, INF+ZH, IP66
G20147	POWER-DATA BOX, PDB-INF-2000, 2DMX, 208VAC, IP40			G20231	PDC-INF, 2DMX, INF+ZH, IP40	G20228	PDC-INF, 2DMX, INF+ZH, IP66
G20161	POWER-DATA BOX, PDB-INF-2000, DALI/0~10V, 208VAC, IP40			G20230	PDC-INF, DALI/0~10V, INF+ZH, IP40	G20223	PDC-INF, DALI/0~10V, INF+ZH, IP66

PDB-INF-3000 => PS-INF-3000 + PDC-INF

G20214	POWER-DATA BOX, PDB-INF-3000, DMX, 100~240VAC, IP66	G20220	POWER SUPPLY, PS-INF-3000, 120~240VAC, IP66	G20229	PDC-INF, 1DMX, INF+ZH, IP40	G20222	PDC-INF, 1DMX, INF+ZH, IP66
G20215	POWER-DATA BOX, PDB-INF-3000, 0~10V, 100~240VAC, IP66			G20231	PDC-INF, 2DMX, INF+ZH, IP40	G20228	PDC-INF, 2DMX, INF+ZH, IP66
G20216	POWER-DATA BOX, PDB-INF-3000, DALI, 100~240VAC, IP66			G20230	PDC-INF, DALI/0~10V, INF+ZH, IP40	G20223	PDC-INF, DALI/0~10V, INF+ZH, IP66
G20217	POWER-DATA BOX, PDB-INF-3000, DMX, 208VAC, IP66	G20221	POWER-SUPPLY, PS-INF-3000, 208VAC, IP66	G20229	PDC-INF, 1DMX, INF+ZH, IP40	G20222	PDC-INF, 1DMX, INF+ZH, IP66
G20218	POWER-DATA BOX, PDB-INF-3000, 0~10V, 208VAC, IP66			G20231	PDC-INF, 2DMX, INF+ZH, IP40	G20228	PDC-INF, 2DMX, INF+ZH, IP66
G20219	POWER-DATA BOX, PDB-INF-3000, DALI, 208VAC, IP66			G20230	PDC-INF, DALI/0~10V, INF+ZH, IP40	G20223	PDC-INF, DALI/0~10V, INF+ZH, IP66

PDB-INF-6000 => PS-INF-6000 + PDC-INF

G20206	POWER-DATA BOX, PDB-INF-6000, DMX, 100~240VAC, IP66	G20212	POWER SUPPLY, PS-INF-6000, 120~240VAC, IP66	G20229	PDC-INF, 1DMX, INF+ZH, IP40	G20222	PDC-INF, 1DMX, INF+ZH, IP66
G20207	POWER-DATA BOX, PDB-INF-6000, 0~10V, 100~240VAC, IP66			G20231	PDC-INF, 2DMX, INF+ZH, IP40	G20228	PDC-INF, 2DMX, INF+ZH, IP66
G20208	POWER-DATA BOX, PDB-INF-6000, DALI, 100~240VAC, IP66			G20230	PDC-INF, DALI/0~10V, INF+ZH, IP40	G20223	PDC-INF, DALI/0~10V, INF+ZH, IP66
G20209	POWER-DATA BOX, PDB-INF-6000, DMX, 208VAC, IP66	G20213	POWER-SUPPLY, PS-INF-6000, 208VAC, IP66	G20229	PDC-INF, 1DMX, INF+ZH, IP40	G20222	PDC-INF, 1DMX, INF+ZH, IP66
G20210	POWER-DATA BOX, PDB-INF-6000, 0~10V, 208VAC, IP66			G20231	PDC-INF, 2DMX, INF+ZH, IP40	G20228	PDC-INF, 2DMX, INF+ZH, IP66
G20211	POWER-DATA BOX, PDB-INF-6000, DALI, 208VAC, IP66			G20230	PDC-INF, DALI/0~10V, INF+ZH, IP40	G20223	PDC-INF, DALI/0~10V, INF+ZH, IP66